



700 Kalamath Street
 Denver, Colorado 80204
 Tel: 303.639.5885
 Fax: 303.639.5888

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Media Contact:

Courtney DeWinter
 DeWinter Communications
 (303) 572-8180
kcdewinter@earthlink.net

Teammates Commercial Interiors Expands Offerings, Opens Retail Showroom for Consumers

Locally Owned Furniture Dealer To Offer Affordable, Commercial-grade Furniture For Small Businesses, Start-ups

DENVER, Colo., Sept. 23, 2003 – Teammates Commercial Interiors, a Denver-based, locally owned office furniture dealer, today announced it has expanded its offerings and has opened a new retail showroom for consumers who want to purchase commercial-grade office furniture at affordable prices. The new showroom will feature a roster of desks, seating, chairs, conference tables and more – all of which are commercial-grade case goods. Both new and used commercial-grade furniture will be available. Furniture can be purchased and taken home the same day, or ordered on a “quick-ship” basis so it’s delivered within several weeks.

Teammates’ new retail showroom has a dedicated entrance on the south side of the new Teammates headquarters, located at 700 Kalamath St. in Denver. Hours are from 8 a.m.-5 p.m., Monday-Friday.

“It has always been our plan to open a retail showroom to complement our contract office furniture business,” noted Michael Berkery, Teammates president. “In fact, we had a small retail business at our old location, but we simply ran out of room. In renovating our new headquarters building, we doubled our space, and that has allowed us to formally start the retail side of the business.”

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The new retail showroom will allow Teammates to offer a wider range of price points in commercial-grade furniture, according to Robert Neuman, Teammates executive vice president. “The retail business also allows small and mid-sized businesses to gain access to well-designed, commercial-grade furniture that’s more durable than home office furniture, but is available at prices comparable to home office furniture.”

Well-known Brands Featured in Teammates Retail Showroom

In its new retail showroom, Teammates will be carrying more affordable offerings from commercial product lines it already carries.

Top lines in commercial furniture that Teammates will be carrying in the retail showroom include: Teknion (Teammates flagship product line), National, La-z-boy, Paoli, Sitonit, Global, and more.

Prices for these commercial products are comparable to home office-grade furniture, while offering superior craftsmanship and durability.

For example, Teammates is offering commercial-grade desks for prices that range from \$300-\$1,000, on average.

Commercial-grade Furniture Construction Significantly Better than Home-grade

In general, commercial-grade furniture construction techniques create more rigidity and structural integrity, according to Jake Leslie, Teammates vice president of retail operations. “For example, commercial-grade furniture joints are constructed with wood cleats that are glued, and then screws secure the wood cleats from piece to piece,” he said. “Commercial-grade furniture also features better materials, such as denser fiber board.” The result of these construction techniques and materials upgrades is a piece of furniture that will withstand eight or more hours a day of use, and will not break apart if it’s tipped on one end as it’s being moved.

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Used Furniture Options Will Vary From Week to Week

Used furniture options will vary from week to week and will be supplied by Teammates clients that have serviceable furniture that they want to offload, once they buy new furniture systems. Used office furniture options will range from 20 cubicles in good condition and conference tables to executive office systems in mint condition.

About Teammates Commercial Interiors

Teammates Commercial Interiors was founded in 1995 by Michael Berkery, Bob Capstick and Bob Neuman, three friends with strong backgrounds in the commercial furniture industry. Locally owned and manufacturer-independent, Teammates offers a wide range of office furniture, including everything from desks and seating to cubicle and movable wall systems. The company offers more than 200 different product lines but focuses on a core group of 20 manufacturers, including its flagship product line: Teknion. Teammates has grown from a staff of 3 to 30 in six years and was named to the Inc. 500 list of “Fastest Growing Private Companies” for 2001. In 2002, Teammates renovated the old Pallas Photo building on Kalamath Street into its new headquarters. In 2003, the company launched a retail arm of the business. Teammates can be reached at (303) 639-5885, or www.team-mates.com.

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